

Resume

MARC BENDICK, JR.

SUMMARY - Dr. Bendick is an economist specializing in employment, economic development, and the design and evaluation of public programs to enhance inclusion of individuals, families, businesses, and communities in the economic mainstream.

For additional information, visit <http://www.bendickegan.com>.

ADDRESS

Bendick and Egan Economic Consultants, Inc.
4411 Westover Place, N.W.
Washington, DC 20016-5555 USA

bendickegan@mindspring.com
www.bendickegan.com
telephone:(202) 686-0245
fax: (202) 363-4429

CAREER CHRONOLOGY

Bendick and Egan Economic Consultants, Inc., Washington, DC (1984 - present)

Co-founder and co-principal in a firm providing economic, business, and employment analysis to clients in the public, private, and non-profit sectors.

The Urban Institute, Washington, DC (1975 - 1984)

Senior research associate leading needs assessment, program evaluation, and policy analysis studies under government and foundation sponsorship.

University of Bristol, Great Britain (1980)

Visiting associate professor, School for Policy Studies.

Nika Corporation, Chicago (1973 - 1974)

Urban development project planner and financial analyst.

McDonnell Douglas Corporation, Los Angeles (1968 - 1970)

Staff economist and management analyst.

EDUCATION

Ph.D. Economics/Public Policy, University of Wisconsin, 1975

M.S. Economics/Management Science, University of Wisconsin, 1972

B.A. Economics/Social Psychology, University of California, Berkeley, 1968

PROFESSIONAL ACTIVITIES

Consultant to public agencies including City of Atlanta, City of Chicago, U.S. Community Services Administration, Congressional Government Accountability Office, Congressional Office of Technology Assessment, City of Detroit, District of Columbia Commission on Vocational Education, District of Columbia Commission on Social Services, California Department of Fair Employment and Housing, U.S. Economic Development Administration, U.S. Environmental Protection Agency, U.S. Equal Employment Opportunity Commission, City of Flint (MI), U.S. Food and Nutrition Service, U.S. Department of Health and Human Services, U.S. Department of Housing and Urban Development, U.S. Department of Justice, U.S. Department of Labor, Mayoral Transition Team for the District of Columbia, City of Miami, Michigan Civil Service Commission, U.S. National Commission for Employment Policy, U.S. National Science Foundation, U.S. National Skills Standards Board, New York State Office of the Solicitor General, New York State Office of the Attorney General Civil Rights Bureau, New Jersey Office of the Public Advocate, Ohio Bureau of Employment Services, City of Pontiac, Illinois Prairie State 2000 Authority, and City of Southfield (MI).

Consultant/grantee for non-profit organizations including Aetna Foundation, American Association of Retired Persons, American Bar Association Commission on Women in the Profession, American Public Human Services Association, Annie E. Casey Foundation, Carnegie Corporation, Chase Bank Foundation, Cleveland Foundation, Committee for Economic Development, Committee on Strategies against Chronic Poverty, Community Development Research Center, Educational Testing Service, Employment Justice Research Center, Fair Employment Council of Greater Washington, Ford Foundation, Georgetown Day School, German Marshall Fund of the United States, Grantmakers Concerned with Immigrants and Refugees, Greater Washington Research Center, Hewlett Foundation, Housing for All (Denver), The Impact Fund, Interstate Conference of Employment Security Agencies, Job Opportunities Task Force (Baltimore), Jobs for District of Columbia Graduates, Lawyers' Committee for Civil Rights under Law, Legal Services Corporation, MacArthur Foundation, Manpower Demonstration Research Corporation, Metlife Foundation, Charles Stewart Mott Foundation, NAACP Legal Defense Fund, National Academy of Public Administration, National Commission on Testing and Public Policy, National Center for Occupational Readjustment, National League of Cities, National Planning Association, National Wildlife Federation, Organization of Women in International Trade, Primerica Foundation, Restaurant Opportunities Center of New York (ROC-NY), Rider Pool Foundation, Rockefeller Foundation, Russell Sage Foundation, Sloan Foundation, Worker Rights Consortium, and Youngstown-Warren Regional Growth Association.

Consultant to private sector firms including Abt Associates, American Express Corporation, Blue Cross/Blue Shield of Michigan, Brody & Weiser, Control Data Corporation, Dupont Corporation, Economic Development Assistance Consortium, Equitable Life Assurance Society, Ford Motor Company /Visteon, IBM Corporation, Organization Resources Counselors, Pelavin Associates, Royal Ahold NV/Giant Foods, Southern California Edison, Southern Wines and Spirits, U.S. Foodservice, and Zenith National Insurance.

Consultant to international and multinational organizations including U.S. Agency for International Development, Australian Bureau of Labour Market Research, Australian Institute for Multicultural Affairs, Center for American Studies-Fudan University (China), Commission of the European Union, International Finance Corporation, International Monetary Fund, International Institute of Management-Berlin, International Labour Office, Japanese Institute for Research Advancement, Organisation for Economic Cooperation and Development, and the World Bank Group.

Media source quoted or appearing in [AARP Bulletin](#), [ABC World News](#), [Advertising Age](#), [American Bar Association Perspective](#), [Arkansas Gazette](#), [Associated Press](#), [Atlanta Journal-Constitution](#), [Atlantic](#), [Austin Chronicle](#), [Baltimore Sun](#), [BET.com](#), [Black Enterprise](#), [BNet Business Network](#), [Business Week](#), [BBC Panorama](#), [Business and Human Rights Resource Centre](#), [BNA Union Labor Report](#), [Boston Globe](#), [CNN](#), [Christian Science Monitor](#), [CNNMoney.com](#), [Congressional Quarterly](#), [Congressional Digest](#), [Corporate Board Member Magazine](#), [Corporate Social Responsibility Data Network](#), [Crain's New York Business](#), [Daily Labor Report](#), [Deseret News](#), [Detroit Free Press](#), [Diversity Digest](#), [DiversityInc](#), [Diversity](#)

Officer Magazine, Employment Discrimination Report, Epoch Times, Fast Company, fireengineering.com, Fortune, Fox News, The Guardian (UK), Houston Chronicle, Huffington Post, Inc., Institute for Social Entrepreneurs, Journal of Commerce, Journal of Housing, Lear's, the Linda Chavez Program, Los Angeles Times, McNeil-Lehrer News Hour, mediabistro.com, Memphis Commercial Appeal, Milwaukee Journal, Ms. Magazine, The Nation, Nation's Cities, National Civic Review, National Journal, National Public Radio, NBC Nightly News, New York, New York Post, New York Times, Newsday, Newsweek, NY1, Occupational Health Safety, The Public Interest, Restaurant News, Reuters, San Francisco Chronicle, San Gabriel Valley News, San Jose Mercury News, Seattle Post-Intelligencer, SHRM Online, Time, the Today Show, Tolerance.org, Training and Development Journal, United Press International, Univision, USA Today, U.S. News and World Report, Voice of America, Wall Street Journal, Washington Business Journal, Washington Post, Which Way L.A., Women's Wear Daily, Workforce Management, Working Papers, and WorkCite.

Guest lecturer at colleges and universities including American, Brandeis, Brown, Columbia, Cornell, Florida State, Franklin and Marshall, George Washington, Georgetown, Johns Hopkins, Maryland, Missouri, New School for Social Research, North Texas, Princeton, Southern California, West Virginia, and Wisconsin. Non-faculty member of Ph.D. dissertation committees: Devah Pager, University of Wisconsin, 2002; Lauren Brown, Brandeis University, 2008.

International researcher and consultant with experience in Australia, Belgium, Commonwealth of the Northern Mariana Islands, Denmark, Finland, France, Germany, Ghana, Great Britain, Ireland, Jamaica, the Netherlands, New Zealand, Senegal, Switzerland, and Sweden.

Member, Academy of Management; Advisory Board, Discrimination Research Center; Advisory Board of Directors, Jobs for District of Columbia Graduates (former); Advisory Panel on Cities and Technology, Congressional Office of Technology Assessment (former); Advisory Panel on Dislocated Workers, Congressional Office of Technology Assessment (former); Board of Trustees and Treasurer, U.S. Committee to the International Council on Social Welfare (former); Board of Trustees, World Neighbors, Inc. (former); Employment Law Task Force; National Community Reinvestment Coalition (former); American Economic Association; Society of Labor Economists (former); Association for Public Policy and Management; Council for Urban Economic Development (former); Industrial Relations Research Association (former); International Association for Diversity Management; International Association of Professionals in Employment Security (former); National Association for Forensic Economics; Social Psychology Network; Society for Human Resource Management (Senior Professional in Human Resources); Special Expertise Panel on Workforce Diversity, 2007-2010); Society of Government Economists (former); Society for the Psychological Study of Social Issues; Phi Beta Kappa.

Speaker before professional and general audiences including Academy of State and Local Government, AFL-CIO Meany Center for Labor Studies, All-African Conference on Housing and Urban Development (Senegal), American Academy of Arts and Sciences, American Association of Schools of Teacher Education, American Bar Association Section on Labor and Employment Law, American Economic Association, American Human Services Association, American Psychological Association, Association for Global Business, Association of Providers of Employment and Training, Association for Public Policy and Management, Bar Association of San Francisco, Brookings Institution, Business Coalition for Education Reform, Business Development and Retention Council (Kansas City), Center for Strategic Analysis of the Office of the Prime Minister (France), Chase Manhattan Bank Community Development Group, Commission of the European Union (Brussels), Community Matters Forum (Florida), Congressional Research Service, Corporation for Enterprise Development, Council of State Governments, Council on Foundations, Cultural Contact Working Group, Department of Defense Workshop on Outplacement, DC Agenda, District of Columbia City-Wide Education Conference, District of Columbia Committee on Public Education, District of Columbia Department of Human Services, Diversity Best Practices, Equal Employment Trial Practice Institute, European Centre for Social Welfare Research and Training (Switzerland), Family Impact Seminar, Federal Reserve Bank of Boston, Forty Plus, Georgia Rural Urban Summit, Grantmakers in Health, Greater London Enterprise (UK), Greater Washington Board of Trade, House of Representatives Republican Conference, Institute on the Urban Economy (France), International

Association of Fire Chiefs, International Association of Personnel in Employment Security, Interstate Conference of Employment Security Agencies, International Association of Women in Fire and Emergency Services, International Downtown Association, International Youth Employment Conference (New Zealand), Jobs for the Future, Job Opportunities Task Force (Baltimore), Johannesburg (South Africa) Regional Development Initiative, Labor Institute of Public Affairs, League of Women Voters, Manpower Demonstration Research Corporation, Metropolitan Washington Council of Governments, Milwaukee Economic Development Summit, Minority Business Legal Defense and Education Fund, National Alliance of Business, NAACP Legal Defense Fund Training Institute, National Association for Welfare Research and Statistics, National Association of Black MBAs, National Association of Protective and Advocacy Systems, National Center for Research on Vocational Education, National Center for Neighborhood Enterprise, National Conference on Social Welfare, National Conference of State Legislatures, National Cooperative Bank, National Council for Employment Policy, National Council of La Raza, National Employment Law Institute, National Institute of Education, National League of Cities, National Science Foundation Social Behavioral and Economic Sciences Directorate, National Urban Coalition, New York Restaurant Industry Summit, Northeast-Midwest Institute, Organization for Economic Cooperation and Development (Paris), Passaic County (NJ) Economic Development Authority, Prince Georges County (MD) Planning Department, Program on Community Problem Solving, Public Education Network, Seattle-King County Workforce Development Council, Social Policy Association (UK), Society of Government Economists, Society for Human Resource Management, Society for the Psychological Study of Social Issues, Southern Economic Association, Swedish National Labor Market Board, United Way of America, U.S. Chamber of Commerce, U.S. Equal Employment Opportunity Commission, U.S. Conference of Mayors, U.S. Information Agency, and Vermont Department of Social Welfare.

Expert witness in more than 160 federal and state court cases concerning race, gender, age, disability, and other discrimination in employment; patterns of employment and earnings; the employment implications of business development; and the interpretation of social science data.

Research reviewer/journal referee, Academy of Management Learning and Education, Administration in Social Work, Cornell Industrial and Labor Relations Press, Economic Development Quarterly, Government & Policy, The Gerontologist, Institute for Research on Poverty, International Journal of Diversity in Communities Organisations and Nations, Journal of Aging and Social Policy, Journal of Forensic Economics, Journal of Policy Analysis and Management, Journal of Social Policy, Journal of Regional Science, Land Economics, National Association of Forensic Economics, National Commission on Testing and Public Policy, National Science Foundation, National Tax Journal, Praeger Publishers, Research on Aging, Sex Roles, Social Service Review, Sociological Perspectives, State and Local Government Review, and University of Wisconsin Press.

June 2009

PROFESSIONAL PUBLICATIONS

2005 - Present

123. “Discrimination in the American Workplace: Findings and Research Opportunities Using Paired-Comparison Testing.” (invited paper for *Journal of Social Issues*, in preparation, 2009) (with Ana Nunes).
122. “African American Employment in the Advertising Industry.” (in preparation, 2009) (with Mary Lou Egan).
121. “The Law is Not Enough: Establishing Transgender Workers’ Employment Discrimination Rights.” (in preparation, 2009) (with Chase Madar).
120. “Employment Discrimination in Upscale Restaurants: Evidence from Paired Comparison Testing.” (under editorial review, 2009) (with Rekha Rodriguez and Sarumathi Jayaraman).¹
119. “Designing Injunctive Relief to Address Gender Discrimination in Firefighting.” **Journal of Gender, Social Policy and the Law** (in press, 2009).
118. “Using Situation Testing to Document Employment Discrimination Against Persons with Psychiatric Disabilities.” **Employee Relations Law Journal** (in press, 2009) (with Amir Tal, Galia Moran, and Dan-Olof Rooth).²
117. “The ‘Business Case for Diversity’ and the Pernicious Practice of Matching Employees to Customers.” **Proceedings, 10th International Human Resource Management Conference, Santa Fe, NM** (2009) (with Mary Lou Egan and Louis Lanier).
116. “France’s Mandatory ‘Triple Bottom Line’ Reporting: Promoting Sustainable Development through Informational Regulation,” **International Journal of Environmental, Cultural, Economic, and Social Sustainability** (2009) (with Mary Lou Egan, Fabrice Mauleon, and Dominique Wolff).³
115. **Research Perspectives on Race and Employment in the Advertising Industry** (2009) (with Mary Lou Egan).
114. “Manage Employer Inclusion, not Workforce Diversity!” **Presentation to the Society for Human Resource Management Annual Diversity Conference, Atlanta, October 2008** (with Mary Lou Egan).
113. “Combining Multicultural Management and Diversity into One Course on Cultural Competence,” **Academy of Management Learning and Education** 7 (September 2008), pp. 387-393 (with Mary Lou Egan).⁴

¹ Portions of this paper also appear in **The Great Service Divide, Occupational Segregation and Inequality in the New York City Restaurant Industry** (New York: Restaurant Opportunity Center of New York and the New York City restaurant Industry Coalition, 2009).

² An earlier version was presented as a poster at the Fourth International Stigma Conference, London, 2009.

³ Earlier versions were presented at the Second International Conference of the International Center for Corporate Accountability, New York, June 2007, and at the 25th Annual Research Conference, Association for Public Policy and Management, 2003.

⁴ A longer version is available as **Teaching Cultural Competence: What Multi-Cultural Management Courses Can Learn from Diversity** (October 2007).

112. “Enhancing Women’s Inclusion in Firefighting in the USA,” **International Journal of Diversity in Communities, Organisations, and Nations** 8, 2 (2008), pp. 189-208 (with Denise Hulett, Sheila Thomas, and Francine Moccio).⁵
111. “Measuring Inclusion in the Workplace: A Somewhat Economics Perspective,” **Presentation to the National Science Foundation Social Economic and Behavioral Sciences Directorate, June 2008** (with Mary Lou Egan).
110. “Measuring Inclusion in the Workplace,” **Presentation to the American Psychological Association National Conference, San Francisco, August 2007** (with Mary Lou Egan).
109. “Situation Testing for Employment Discrimination in the United States of America,” **Horizons Strategiques** 5 (July 2007), pp. 17-39.
108. “How Can the EEOC Effectively Promote Employer Efforts to Hire the Best Employees and Avoid Discrimination?” **Testimony, Equal Employment Opportunity Commission Hearings on the E-RACE (Eliminate Racism and Colorism in Employment) Initiative, February 2007.**

2000 - 2005

107. “Behavioral Science, Workforce Diversity Management, and Employment Litigation: Implications for Employment Testing,” **Presentations to the Monash University Conference on Field Experiments on Discrimination in Markets, Prato, Italy, July 2005** (with Ana Nunes and Mary Lou Egan).
106. “Using Paired Comparison Testing to Develop a Social Psychology of Civil Rights,” **Presentation to the Annual Conference of the Society for the Psychological Study of Social Issues, June 2004.**
105. “Workforce Diversity Initiatives of US Multinational Corporations in Europe,” **Thunderbird International Business Review** 45 (November-December 2003), pp. 701-727 (with Mary Lou Egan).⁶
104. “The Emerging Job Market on the Internet,” **Proceedings of the 7th Conference on International Human Resource Management, Limerick, Ireland, June 2003** (with Lauren E. Brown).
103. “Beyond Simple Counts: A New Approach to Measuring and Monitoring Workforce Diversity,” **Proceedings of the 7th Conference on International Human Resource Management, Limerick, Ireland, June 2003** (with Mary Lou Egan and John J. Miller).
102. “US Firms’ Evaluation of Employee Qualifications in International Business Careers.” **International Journal of Human Resource Management** 13 (February 2002), pp. 76-88 (with Mary Lou Egan and John Miller).
101. “Diversity Training: From Anti-Discrimination Compliance to Organization Development.” **Human Resource Planning** 24 (2, 2001), pp. 10-25 (with Mary Lou Egan and Suzanne Lofhjelm).⁷

⁵ Alternative versions appeared as **A National Report Card on Women in Firefighting** (International Association of Women in Fire and Emergency Services, April 2008), and “A Fair Shake,” **Fire Chief** (April 2008), pp. 36-40.

⁶Reprinted in **Value Creation through Diversity** (Philadelphia: Wharton School of the University of Pennsylvania, 2002) and **Executive Reference Book** (Hyderabad: Institute of Chartered Financial Analysts of India, 2003).

100. "Using EEO-1 Data to Analyze Allegations of Employment Discrimination," **Presentation to the Section on Labor and Employment Law, American Bar Association**, July 2000.
99. "Changing Workplace Cultures to Reduce Employment Discrimination." **Presentation to the Conference on Low Wage Workers in the New Economy**, Washington, DC May 2000.
98. **Gender Occupational Segregation: An Analysis of Employers' EEO-1 Reports**. Newark, NJ: Employment Discrimination Project, Rutgers Law School (with Alfred W. Blumrosen, John J. Miller, and Ruth Blumrosen), 2000.

1995 - 1999

97. **Surmounting Five Barriers to Business Participation**. Presentation to the Urban Institute/Department of Labor Conference on Workforce Development, May 1999. Washington: Bendick & Egan Economic Consultants, Inc., 1999.
96. **Welfare Reform and Beyond: Making Work Work**. New York: Committee for Economic Development, 2000 (with others).
95. "No Foot in the Door: An Experimental Study of Employment Discrimination Against Older Workers." **Journal of Aging and Social Policy** 10 (4, 1999), pp. 5-23 (with Lauren Brown and Kennington Wall).⁸
94. "Adding Testing to the Nation's Portfolio of Information on Employment Discrimination." In Michael Fix and Margery Turner (eds), **A National Report Card on Discrimination in America: The Role of Testing**. Washington: The Urban Institute, 1999, pp. 47-68.
93. **Employment Discrimination Against Women and Minorities in Georgia**. Newark, NJ: Employment Discrimination Project, Rutgers Law School, 1999 (with Alfred W. Blumrosen, John J. Miller, and Ruth Blumrosen).
92. **The Documentation and Evaluation of Anti-Discrimination Training in the United States**. Geneva: International Labour Office, 1998 (with Mary Lou Egan and Suzanne Lofhjelm).
91. **Employment Discrimination Against Women in Washington State, 1997**. Newark, NJ: Employment Discrimination Project, Rutgers Law School, 1998 (with Alfred W. Blumrosen, John J. Miller, and Ruth Blumrosen).
90. **Access, Diversity and Civil Rights Issues in the Development of Skills Standards**. Washington: National Skills Standards Board, 1997.
89. **Connecting Inner-City Youth to the World of Work**. New York: Committee for Economic Development, 1997 (with others).
88. "Employment Discrimination Against Older Workers: An Experimental Study of Hiring Practices." **Journal of Aging and Social Policy** 8 (4, 1996), pp. 25-46 (with Charles Jackson and J. Horacio Romero).
87. **State of Michigan Equal Employment Opportunity Review**. Lansing: Civil Service Commission of the State of Michigan, 1996 (with Peter Robertson and Alfred W. Blumrosen).

⁷Awarded Walker Prize for Best Published Research in 2001, Human Resource Planning Society.

⁸Cited in *Reeves v. Sanderson Plumbing Products, Inc.*, U.S. Supreme Court, 99-536, pp. 10-11.

86. **Employment Practices and Employment Discrimination: A Bibliography Combining Economic, Managerial, and Behavioral Science Research.** Washington: Fair Employment Council of Greater Washington, Inc., second edition 1996.
85. "Linking Learning and Earning." **Economic Development Quarterly** 10 (August 1996), pp. 217-223.
84. **Discrimination Against Racial/Ethnic Minorities in Access to Employment in the United States.** Geneva: International Labour Office, 1996.
83. "Employee Ownership and Participation Enhance Economic Development in Low-Opportunity Communities." **Journal of Community Practice** 2 (Winter 1995), pp. 61-85 (with Mary Lou Egan).
82. "Making the Federal Government an Effective Partner in Community Revitalization." **Testimony**, Committee on Small Business, United States Senate, October 19, 1995.
81. **Rebuilding Inner-City Communities: A New Approach to the Nation's Urban Crisis.** New York: Committee for Economic Development, 1995 (with others).
80. "Research Evidence on Discrimination and Affirmative Action in Employment." **Testimony**, Committee on the Judiciary, California State Assembly, May 4, 1995.⁹

1990 - 1994

79. "The Case against a Misdirected Federal Neighborhood Strategy." **Environment and Planning C: Government and Policy** 12 (1994), pp. 490-493 (with Terra Geiger).
78. "Measuring Employment Discrimination through Controlled Experiments." **Review of Black Political Economy** 23 (Summer 1994), pp. 25-48 (with Charles Jackson and Victor Reinoso).¹⁰
77. "International Business Careers in the United States: Salaries, Advancement, and Male-Female Differences." **International Journal of Human Resource Management** 5 (February 1994), pp. 33-50 (with Mary Lou Egan).
76. "Use of Testing in Civil Rights Enforcement." in Michael Fix and Raymond Struyk (eds.), **Clear and Convincing Evidence: Measurement of Discrimination in America.** Washington, D.C.: Urban Institute Press, 1993: 345-376 (with Roderic Boggs and Joseph Sellers).
75. "Linking Business Development and Community Development in Inner Cities." **Journal of Planning Literature** 8 (August 1993), pp. 3-19 (with Mary Lou Egan).
74. "Racial and Ethnic Discrimination in Restaurant Franchising." **Testimony**, Committee on Small Business, U.S. House of Representatives, June 30, 1993 (with Kerry Scanlon).

⁹Reprinted in **Employee Advocate Supplement** 41(Fall 1995): 30-50; Stuart Nagel (ed.), **Research in Public Policy Analysis, Volume 9** (Greenwich, CT: JAI Press, 1998); **International Journal of Public Administration** 22 (8): 1213-1240; **International Journal of Economic Development** 2 (2): 256-274; and Stuart Nagel (ed.), **Diverse Perspectives on Peace, Prosperity, and Democracy** (Nova Publishers, 2002).

¹⁰Reprinted in **Discrimination and Affirmative Action: Are There Any Facts Out There?** (Sacramento: California State Legislature, 1995); James Stewart (ed.), **African-Americans in Post-Industrial Labor Markets** (New Brunswick, NJ: Transaction Books, 1997); and Fred L. Pincus & Howard J. Ehrlich (eds.), **Race and Ethnic Conflict: Contending Views on Prejudice, Discrimination, and Ethnoviolence** (Boulder: Westview Press, 1998).

73. **EEO Testing Manual.** Washington: Fair Employment Council of Greater Washington, 1993 (with others).
72. "Goal Setting." in **Opportunity Denied! A Study of Racial and Sexual Discrimination Related to Government Procurement in New York State.** New York: New York State Department of Economic Development, 1992.
71. "Designing an Effective Re-employment Program for Dislocated Workers." **Testimony**, Committee on Ways and Means, U.S. House of Representatives, April 30, 1992.
70. **Getting a Job is a Job: A Curriculum for High School.** Washington: Fair Employment Council of Greater Washington, 1992 (with others).
69. **Linking Learning with Earning: The Report of the Commission on Vocational Education.** Washington: District of Columbia Public Schools, 1992 (with others).
68. "Discrimination Against Latino Job Applicants: A Controlled Experiment." **Human Resource Management** 30 (Winter 1991), pp. 469-484 (with Charles Jackson, Victor Reinoso, and Laura Hodges).¹¹
67. **Managing Greater Washington's Changing Work Force: Keys to Productivity and Profit.** Washington: Greater Washington Research Center, 1991 (with Mary Lou Egan).
66. "Should Labor Market Analyses Recognize that Blacks and Other Minorities are Disproportionately Omitted from Census Counts?" in **Papers of the 1990 Training Conference.** New York: NAACP Legal Defense & Education Fund, 1990 (with Daniel Edelman).
65. "Upgrade Training in Other Industrial Nations." in Michael Kane and Ann Meltzer, **Upgrade Training for Employed Workers.** Washington: Pelavin Associates for the U.S. Department of Labor, 1990 (with Mary Lou Egan).
64. "Financing Exports: What is the State Role?" in Richard D. Bingham, Edward W. Hill, and Sammis White (eds.), **Financing Economic Development.** Newberry Park, CA: Sage Publications, 1990: 222-240 (with Mary Lou Egan).
63. "The Crosby Decision Mandates that Setaside Programs be Tools of Business Development." **George Mason University Civil Rights Law Journal** 1 (Spring 1990): 87-104.¹²

1985 - 1989

62. "Welfare to Work: The Research Basis for a Program Emphasizing the Employer Side of the Labor Market." **Proceedings of the National Workshop on Welfare Research and Statistics.** Washington: National Association for Welfare Research and Statistics, 1989.
61. **Building a Job Service for the Year 2000: Innovative State Practices.** Washington: Interstate Conference of Employment Security Agencies, 1989.

¹¹Reprinted in John Kromkowski (ed.), **Race and Ethnic Relations** (Guilford, CT: Dushkin Publishing, 1993), pp. 86-93, and **Discrimination and Affirmative Action: Are There Any Facts Out There?** (Sacramento: California State Legislature, 1995).

¹²Also presented as **Testimony, Committee on the Judiciary, U.S. House of Representatives**, November 30, 1989.

60. **Auditing Race Discrimination in Employment: A Research Design.** Washington: The Urban Institute, 1989.
59. "Privatizing the Delivery of Social Welfare Services: An Idea to be Taken Seriously." in Sheila Kamerman and Alfred J. Kahn (eds.), **Privatization and the Welfare State.** Princeton: Princeton University Press, 1989, pp. 97-120.
58. "Matching Workers and Job Opportunities: What Role for the Federal-State Employment Service?" in D.L. Bawden and Felicity Skidmore (eds.), **Rethinking Employment Policy.** Washington, DC: Urban Institute Press, 1989: 81-108.
57. **Jobs: Employment Opportunities in the Washington Area for Persons with Limited Employment Qualifications.** Washington: Greater Washington Research Center, 1988 (with Mary Lou Egan).
56. "Alternative Uses of Unemployment Compensation: Self-Employment Allowances." **Testimony,** Committee on Ways and Means, U.S. House of Representatives, December 14, 1987 (with Mary Lou Egan).
55. "Promoting Employer-Provided Worker Reskilling: Lessons from a Tax Credit System in France." **Testimony,** Joint Economic Committee, U.S. Congress, October 29, 1987 (with Mary Lou Egan).
54. "Transfer Payment Diversion for Small Business Development: British and French Experience." **Industrial and Labor Relations Review** 40 (July 1987): 528-542 (with Mary Lou Egan).¹³
53. "Enhancing Employment Opportunities for Minority and Disadvantaged Youth." in Ray Rist (ed.), **Policy Studies Review Annual, Volume 8.** New Brunswick, N.J.: Transaction Books, 1987: 452-466.
52. "Look Who's Becoming an Entrepreneur." **Across the Board** 24 (January 1987): 52-54 (with Mary Lou Egan).
51. **The Human Resources Component of an Economic Revitalization Strategy for the Mahoning Valley.** Youngstown, Ohio: Regional Growth Association, 1987.
50. "Targeting Benefit Payments in the British Welfare State." in Jerome McKinney and Michael Johnston (eds.) **Fraud, Waste, and Abuse in Government.** Philadelphia: Institute for the Study of Human Issues, 1986: 49-59.
49. "Enterprise Zones and Inner City Economic Revitalization." in George Peterson (ed.) **Reagan and the Cities.** Washington: Urban Institute Press, 1986: 97-130 (with David W. Rasmussen).
48. "The Role of Small Business Entrepreneurship in Urban Economic Development," in Marc Lipsitz (ed.), **Revitalizing Our Cities.** Washington: National Center for Neighborhood Enterprise, 1986: 48-52.
47. "The Rural-Urban Dimension in National Economic Development." **Journal of Developing Areas** 20 (January 1986): 203-222 (with Mary Lou Egan).¹⁴
46. **A Program to Address the Employment Consequences of Acid Rain Control.** Washington: National Wildlife Federation, 1985.

¹³Reprinted as **The New Entrepreneurs.** London: Centre for Employment Initiatives, 1988.

¹⁴Reprinted in **Problemes Politiques et Sociaux** 572 (November 27, 1987), pp. 25-27.

45. "Housing Assistance Shifts from Construction to Vouchers." **Journal of the American Planning Association** 8 (September 1985): 475- 476.
44. "The Role of Retraining in the Reemployment of Trade-Displaced Workers." **Testimony**, Committee on Finance, U.S. Senate, September 17, 1985.
43. "Research Evidence on the Cost-Effectiveness of the Job Corps." **Testimony**, Committee on Government Operations, U.S. House of Representatives, May 23, 1985.
42. "Improved Program Administration Can Benefit both Recipients and Oregon Taxpayers." **Testimony**, Committee on Human Resources and the Aging, Oregon House of Representatives, March 1985.
41. "Private Sector Initiatives or Public-Private Partnerships?" in Lester A. Salamon and Michael Lund (eds.) **The Reagan Presidency and the Governing of America**. Washington: Urban Institute Press, 1985: 455-479 (with P. Levinson).
40. **The Role of Publicly-Sponsored Export Trading Companies in the Relief of Unemployment and Regional Economic Distress**. Washington: Bendick & Egan Economic Consultants, Inc., 1985 (with Mary Lou Egan).

1980 - 1984

39. "Worker Mobility in Response to a Plant Closure." in Richard Swigart (ed.) **Managing Plant Closures and Occupational Readjustment**. Washington: National Center for Occupational Readjustment, 1984: 47-59.
38. "Privatization of Public Services: Recent Experience." in Harvey Brooks et al. (eds.) **Public-Private Partnership**. Cambridge, MA: Ballinger, 1984: 153-171.¹⁵
37. "Dislocated Workers and Midcareer Retraining in Other Industrial Nations." in Kevin Hollenbeck et al. (eds.) **Displaced Workers: Implications for Education and Training Institutions**. Columbus, Ohio: National Center for Research in Vocational Education, 1984: 189-208.¹⁶
36. "A Methodology for Selecting Economic Development Incentives." **Growth and Change** 15 (January 1984): 18-25 (with David W. Rasmussen and Larry C. Ledebur).
35. "Federal Tax Incentives, Federal Expenditures, and Inner City Economic Revitalization." **Testimony**, Committee on Ways and Means, U.S. House of Representatives, November 1983 (with David W. Rasmussen).
34. **How's Business in the Reagan Era?** Washington: The Urban Institute, 1983 with Phyllis M. Levinson).
33. "Employment and Training Programs to Reduce Structural Unemployment." **Testimony**, Joint Economic Committee, U.S. Congress, September, 1983.¹⁷

¹⁵Reprinted in J. Steven Ott, Albert C. Hyde, and Jay M. Shafritz (eds.), **Public Management: The Essential Readings** (Chicago: Nelson-Hall Publishers, 1991).

¹⁶Reprinted in Ray Rist (ed.) **Finding Work: Cross-National Perspectives on Employment and Training**. London: Falmer Press, 1986: 159-172.

¹⁷Reprinted in Ray Rist (ed.), **Policy Studies Review Annual, Volume 7**. New Brunswick, NJ: Transaction Books, 1985: 359-378; and in **The Entrepreneurial Economy** 3 (August 1984): 8-9.

32. "America's Implicit Industrial Policy." **Testimony**, Committee on Banking, U.S. House of Representatives, June 1983.
31. "Government's Role in the Job Transitions of America's Displaced Workers." **Testimony**, Committee on the Budget, U.S. House of Representatives, June 1983.¹⁸
30. "Reemploying Displaced Workers: Five Strategies for Pennsylvania." **Testimony**, House of Representatives' Committee on Appropriations, Legislature of the Commonwealth of Pennsylvania, March 1983.
29. "The Swedish 'Active Labor Market' System for Reemploying Displaced Workers." **Journal of Health and Human Resources Administration** 6 (Fall 1983): 209-224.
28. "Lessons for Future Social Experiments." in Joseph Friedman and Daniel Weinberg (eds.) **The Great Housing Experiments**. Beverly Hills, Ca.: Russell Sage, 1983: 258-265 (with Raymond J. Struyk).
27. "The Role of Public Programs and Private Markets in Reemploying Displaced Workers." **Policy Studies Review** 2 (May 1983): 715-733.
26. "Vouchers versus Income versus Services: An American Experiment in Housing Policy." **Journal of Social Policy** 11 (July 1982): 365-377.
25. "Recent Research in the United States on Social Problems Common to Industrial Societies." in **Trends in Policy Research in the United States and Europe**. Tokyo: National Institute for Research Advancement, 1982: 247-511.
24. "Evaluating State Economic Development Incentives from a Firm's Perspective." **Business Economics** 17 (May 1982): 23-29 (with David W. Rasmussen and Larry C. Ledebur).
23. "Employment, Training, and Economic Development." in John R. Palmer and Isabel V. Sawhill (eds.) **The Reagan Experiment**. Washington: Urban Institute Press, 1982: 247-269.
22. "Providing Industrial Jobs in the Inner City." **Business** 32 (January - March 1982): 2-9 (with Mary Lou Egan).¹⁹
21. "Enterprise Zones: Area Targeting is the Key to the Job Generation Process." **Testimony**, Committee on Finance, U.S. Senate, April 1982 (with David W. Rasmussen).²⁰
20. "Enterprise Zones: A Land Banking Approach." **Testimony**, Senate Minority Task Force on Economic Development, Legislature of the State of New York, September 1981.²¹
19. **A Federal Entrepreneur? Industrial Policy and American Economic Revitalization**. Washington: The Urban Institute, 1981.
18. "National Industrial Policy and Economically-Distressed Communities." **Policy Studies Journal** 10 (December 1981): 220-234 (with Larry C. Ledebur).²²

¹⁸Reprinted in Terry F. Buss et al. (eds.) **Revitalizing the American Economy**. New York: Praeger Publishers, 1986: 158-175.

¹⁹Reprinted in **Economic Development Commentary** 5 (January 1981): 13-16.

²⁰Reprinted in **Congressional Quarterly** 64 (May 1982): 145-147.

²¹Reprinted in **Economic Development Commentary** 6 (Summer 1982): 11-13.

17. "Workers Dislocated by Economic Change: Do They Need Federal Employment and Training Assistance?" in **The Federal Interest in Employment and Training**. Washington: National Commission For Employment Policy, 1981: 175-226 (with Judith Radlinski Devine).²³
16. **Housing Vouchers for the Poor: Lessons from a National Experiment**. Washington: Urban Institute Press, 1981 (editor, with Raymond J. Struyk).
15. "Failure to Enroll in Public Assistance Programs." **Social Work** 25 (July 1980): 268-274.
14. "Quality Control in a Federal-State Public Assistance Program." **Administration in Social Work** 4(Spring 1980): 7-20.

1970 – 1979

13. "A Management Analysis Process for Public Assistance Quality Control." in **Welfare Research and Statistics**. Washington: Department of Health, Education, and Welfare, 1979.
12. **The Anatomy of AFDC Errors**. Washington: Urban Institute Press, 1978 (with Abe Lavine and Toby H. Campbell).
11. "Improving Measures of Economic Well Being [Review]." **Social Service Review** 52 (June 1978): 315-316.
10. "The Literacy of Welfare Clients." **Social Service Review** 52 (March 1978): 56-68 (with Mario Cantu).
9. "WIC and the Paradox of In-Kind Transfers." **Public Finance Quarterly** 6 (July 1978): 359-80.
8. "Management Training for Public Welfare Agencies." **Administration in Social Work** 1 (Winter 1977): 359-67 (with Mary Lou Egan).
7. "Cost-Effective Actions for Reducing AFDC Eligibility and Payment Errors." **Testimony**, Committee on Government Operations, U.S. House of Representatives, October 1977.
6. **Income-Conditioned Programs and their Clients**. Washington: Urban Institute Press, 1977 (with D. Lee Bawden).
5. "Education as a Three-Sector Industry." in B. A. Weisbrod. **The Voluntary Non-Profit Sector: An Economic Analysis**. Lexington, MA: D.C. Heath, 1977: 101-142.
4. **Toward Efficiency and Effectiveness in the WIC Delivery System**. Washington: Urban Institute Press, 1976 (with Toby H. Campbell, D. Lee Bawden, and Melvin Jones).
3. "Designing Circuit-Breaker Property Tax Relief." **National Tax Journal** 27 (March 1974): 19-28.²⁴
2. "Reforming the Homestead Credit for Property Tax Relief." **Testimony**, Joint Finance Committee, Wisconsin State Legislature, February 1974.

²²Reprinted in F. Stevens Redburn and Terry H. Buss (eds.) **Public Policies for Distressed Communities**. Lexington, MA: D.C. Heath, 1982: 3-14.

²³Reprinted in **The Entrepreneurial Economy** 1 (December 1982): 10-11.

²⁴Awarded Harold M. Groves Prize for Excellence in Public Finance Research, 1974.

1. **Linear Programming Tools for Aircraft Systems Analysis.** Long Beach, CA: McDonnell Douglas Corporation, 1970.